

**Thursday, September 2**

3:00 - 5:00 p.m.

Las Vegas Chamber of Commerce  
6671 Las Vegas Blvd. South  
Suite 300  
Las Vegas, NV



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# Technology-Driven Top Young Producers

## SPEAKERS

### ALEX H. WANG



Alex H. Wang is the founder and broker of Rainmaker Properties, one of Silicon Valley's premier referral-based boutique residential real estate brokerages located in Palo Alto, California, and has been involved in managing, selling, and investing in residential real estate in the Silicon Valley Bay Area since 1999. Rainmaker Properties also donates a percentage of their revenue to support local non-profits and charities, and since 2007, is proud to have raised over \$75,000 to serve and benefit the local community.

Wang's strong negotiation skills, relationship-based business principles, and commitment to high ethical standards has helped him cultivate strong relationships throughout his real estate career. In 2006, Wang was featured in the REALTOR Magazine's "30 Under 30" as one of the top 30 Realtors in the nation. Wang also has been featured in various television, print, and social media and is currently the author of one of Silicon Valley's most popular real estate blogs.

### HERMAN CHAN



Herman is a real estate personality, writer, speaker and broker. His non-stop work ethic, UC Berkeley degree & glittering persona garnered him awards for Top Listing Agent, Rookie of the Year, Top Producer and President's Club several times over. Before reaching 30 yrs old, he was already ranked within the top 75 agents in all Prudential Offices nationally. You have seen Herman on CBS, CNBC, Oakland Tribune, GlobeSt.com, KRON-TV, KOFY-TV, "Moving Out, Moving Up" & HGTV's House Hunters & My House is Worth What. As a real estate expert, Herman pontificates about all things real estate for Agent Genius Magazine. This fall, the article he penned for REALTOR Magazine will be published & Echelon Magazine is set to profile this real estate sensation. Recently, Herman has parlayed his flair for real estate into the web series HabitatforHermanity.com, where Herman skewers the real estate business, while empowering clients with behind-the-scene tips! Over 8,000 facebook & twitter followers eagerly await his real estate TV Show which was just optioned this year in Hollywood.

### JAMES DWIGGINS



Mr. Dwiggin was born and raised in San Luis Obispo, California, where he attended college with a major in Business. In November 2006, Mr. Dwiggin joined Realty World Northern California, Inc. as Director of Technology & Strategy and in May of 2008, was promoted to Chief Strategy Officer. Mr. Dwiggin is responsible for implementation of new technologies, marketing and advertising that the company deploys to its offices and associates, as well as the strategic positioning of Realty World in the real estate industry.

Prior to joining Realty World, Mr. Dwiggin was Co-Founder and Vice President of Sales for VREO, Inc. from May 2002 to October 2006. VREO, Inc., developer of agent and enterprise level real estate applications for the web and biometric signature software for paperless transactions, is a well-recognized real estate software company and has won many awards for their innovative technologies.

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