



**THE CCIM INSTITUTE**  
Mid-Atlantic Chapter



## Becoming a CCIM: What It Takes and Why It Matters



**Justin Wong**  
AREAA Treasurer  
SVN Commercial Advisor  
MODERATOR



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AREAA Commercial Chair  
T. Dallas Smith & Co.



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Mid-Atlantic CCIM  
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AREAA D.C. President  
American Pacific Mortgage  
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**Michele Bresnick Walsh**  
Partner  
Gordon Feinblatt



**Andrew Hinton**  
CEO  
GL Capital

## Syndicate Smart: Navigating Investment, Structure, and Risk in CRE

# 2025 AREAA COMMERCIAL SYMPOSIUM

## Tax-Deferred Growth: Unlocking the Power of 1031 Exchanges in CRE



**Terring Wang**  
Committee Member  
KW Commercial  
MODERATOR



**Cindy Pham, CCIM**  
Exchange Director  
Legal 1031  
Exchange Services



**John E. Bishop**  
VP of Philanthropy  
Cornerstone Real Estate  
Investment Services



Bank of America  
1800 K St NW 7th Floor,  
Washington, DC 20006



May 21, 2025  
10:00AM-3:00PM

Member: \$10  
Non-member: \$25

## SBA Loans in a Shifting Economy: Policy Updates, Tariffs, and What's Next



**William Wang**  
2027 AREAA President  
Wang & Associates  
MODERATOR



**Yoon Saechao**  
Committee Vice Chair  
First Business Bank



**Gary Gamber**  
Committee Member  
Title Experts USA



**Dawn R. Medley**  
President & CEO  
FSC First

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